



SAN JOAQUIN
PARTNERSHIP

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ECONOMIC VIEW

Economic Development for the Benefit of San Joaquin County

IN THIS ISSUE...

- *STOCKTON TRANSPORTATION PROJECTS UNDERWAY
- *\$50 MILLION IN ETP FUNDS AVAILABLE
- *INDUSTRIAL BBQ A SUCCESS!
- * VISIT SAN JOAQUIN PARTNERSHIP ONLINE!
- * MEMBER BROKER DEALS
- * ENTERPRISE ZONE BENEFITS

September 16, 2011

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UPCOMING EVENTS

SEPTEMBER

5

Labor Day

*Offices of the
San Joaquin Partnership*

Let the Transportation Projects Commence!

Two major transportation projects broke ground in San Joaquin County signaling the start of a boost to the local economy through the creation of jobs and patronage of local services.

The \$58 million Altamont Commuter Express (ACE) maintenance and storage facility is underway in Stockton on a 64-acre site that was once American Moulding

will be closed.

10 - 14

IAMC
Philadelphia, PA

14

Business Briefing
7:30 AM

Industrial BBQ
University Plaza
Waterfront Hotel
5:00 PM

18-21

IEDC
Charlotte, NC

22

Board of Directors
8:00 AM
Board Room

OCTOBER

**NO BOARD OF
DIRECTORS
MEETING THIS MONTH!**

7

California Partnership for
the San Joaquin Valley 2011
Summit "ELEVATE"

12

Business Briefing
7:30 AM

Products. The vacant field will change from eyesore to repair yard over the next two years. It will be the first LEED certified rail maintenance facility in the nation utilizing photovoltaic panels and rainwater harvesting.

ACE Trains have been housed and repaired in leased facilities in downtown Stockton since 1999. According to the San Joaquin Regional Rail Commission, the government agency that owns and operates ACE, the new location will mean faster maintenance and fewer delays.



Handprints in a cement slab: L-R - Rep. Jerry McNerney D-Pleasanton, Stockton City Councilman Elbert Holman, Stockton Mayor Ann Johnston, Stockton City Councilmembers Kathy Miller, Paul Canepa, Diana Lowery, and Region Nine Federal Train Bureau Administrator Ed Carranzo.

Speakers praised the efforts of ACE Executive Director Stacy Mortensen. "This would not have happened if you didn't have a champion," said Region Nine Federal Train Bureau Administrator Ed Carranzo. Mortensen tirelessly pursued a federal grant that is funding half the project, and the rest will probably come from a low-interest federal loan repaid over 35 years with Measure K transportation improvement tax money and fares. The project will create 300 new construction jobs over the next two years and when completed the facility will employ 29 people which will ramp up to 75 as it expands.

Travelers on Interstate 5 between Martin Luther King Boulevard and Hammer Lane in Stockton will need to exercise patience and consideration of CalTrans workers for the next four years as work has begun on the Interstate 5 North Stockton Improvement Project.

Groundbreaking ceremonies were held Monday outside the Karl Ross American Legion Post near Country Club Blvd. and I-5 for the major improvements to be made to Stockton's highways including construction of San Joaquin County's first carpool lanes and installation of reinforced concrete on

19-22
Solar Power International
Dallas, TX

20-22
SIOR
Chicago, IL

SEPTEMBER INVESTOR

ANNIVERSARIES

The San Joaquin Partnership would like to take this opportunity to recognize and thank our investors who are celebrating their anniversaries with us in September!

11 YEARS - 2000
Health Plan of San Joaquin

10 YEARS - 2001
EMMI Physician Services, Inc.

8 YEARS - 2003
San Joaquin Delta College

6 YEARS - 2005
Northern CA Carpenters
Regional Council

1 YEARS - 2010
Allied Waste

2011
Project Wins

9

all six lanes of I-5. Acting California Department of Transportation Director or Malcom Dougherty (pictured) said that these highway projects will reduce congestion, improve mobility, reduce air pollution and give the local



economy a boost through the creation of hundreds of construction jobs.

"These jobs will bring an influx of money to local businesses from the construction companies and their employees," said Dougherty.

Caltrans District 10 Director Carrie Bowen said there will be 51 projects totaling \$280 million taking place the next two years.

"This is unprecedented for Caltrans District 10," said Bowen.

The state and local dignitaries participating in today's ceremonies asked the public for patience with the changes and delays the construction will cause as well as a plea for the public to be courteous to Caltrans workers during the construction.

"There is no gain without pain," said Stockton City Councilmember Diana Lowery, who said they know it will be a challenge to motorists, but they want this to be a safe project over the next few years.



Pictured L-R , Andy Chesley- Executive Director SJCOG, Larry Ruhstaller -

SqFt 1,932,943

Jobs 1,480 New 90 Retained

Companies

American Custom Meats (assist)

ECS Refining

Citadel Broadcasting Co.

Fresh and Easy Neighborhood Market, Inc.

Veterans Administration Medical Facilities

Medical Distribution Co.

Gov't Related Logistics Operation

Feralloy Pyramid Structural Solutions

ACX Pacific Northwest Inc. (assist)

QUICK LINKS

**San Joaquin Partnership
HOME PAGE**

Chair, San Joaquin County Board of Supervisors, Carlos Villapudua - San Joaquin County Supervisor, Dale Fritchen-Stockton City Councilmember, Elbert Holman-Stockton City Councilmember, Diana Lowery- Stockton City Councilmember, Paul Canepa- Stockton City Councilmember, CalTrans Director Malcom Dougherty and Carrie Bowen, District 10 Director.

CalTrans will also add auxilliary lanes between Hammer Lane and March Lane. these are extra lanes constructed between interchanges that make it easier and safer for drivers to get on and off a highway as well as help to reduce noise near the freeway.

According to CalTrans, the average daily traffic volume along I-5 in Stockton can surpass 130,000 vehicles. This project is expected to be completed by the fall of 2015. If you want to know more about the I-5 North Stockton Improvement Project there is a video available on Youtube. <http://youtu.be/d227Dc9CYeA>.

The Employment Training Panel - *Still* the state's Best Kept Secret

Employers in Stockton and San Joaquin County have a great resource available to them: state funds to train their workers. This year, California's Employment Training Panel (ETP) will provide up to \$50 Million to companies in California to upgrade the skills of their current employees.

Founded in 1983, the Panel has already paid-out more than \$1.25 billion in job training funds to over 70,000 companies to train over 760,000 California workers. ETP is one of California's last remaining economic development incentive programs and is frequently used to attract companies to the State or to encourage companies to expand and invest in California.

ETP was designed specifically to help manufacturers and other companies with out-of-state competition compete within their industry both nationally and internationally. ETP funds are used primarily to upgrade the skills of currently employed workers. It provides the funding and companies can deliver training using their own staff; hired professional trainers, or a combination.

The Panel has partnered with the San Joaquin Partnership for many years to support their attraction and retention efforts

and to assist other businesses and industries in the region. ETP funds have been a major economic incentive and have been used in several local business projects, including Berberian European Motors, Aero Turbine and Kruger Foods.

In addition to its core funding, ETP has a special category of monies designated for Alternative and Renewable Fuel and Vehicle Technology (ARFVTP) training. The goal of these special funds is to help transform California's fuel and vehicle types to meet the state's climate change policies. The evolution to a low-carbon transportation economy requires a well-trained workforce to produce and distribute new alternative fuels and design, construct, install, operate, service, and maintain new fueling infrastructure and vehicles. This represents a significant economic development opportunity with the potential for creating new industries and "green collar" jobs.

To learn more about the program, please attend a special session provided by ETP staff at San Joaquin County WorkNet offices located at 56 S. Lincoln Street, Stockton, on November 1, 2011 from 7:15 a.m. - 9:30a.m.

For additional information or other questions, go online to the [Employment Training Panel](#), or [contact us](#) at edu@etp.ca.gov.

If you are an employer in California, now is the time to apply for ETP funds!

A Night on the Water - Stockton Industrial BBQ Honors New and Expanded Business

The 47th annual Greater Stockton Chamber Industrial BBQ honored 13 new and expanding companies Wednesday evening. More than 300 people attended the annual event held on the lawn area overlooking the Stockton Channel at the

University Plaza Waterfront Hotel in Stockton.



Photo: Committee Members Pam Lundquist-Pridestaff, Julie Hunt - Tecta America, and Rhonda Grider - CompuPay, Inc with San Joaquin Partnership

President & CEO Mike Ammann.

New companies honored were:
American Custom Meats LLC, Dole Packaging Foods LLC, ECS



Refining, Green Horizons, Terex Equipment Services and Turkhan Foods. Expanded companies to be honored are: Allied Waste Services, Applied Aerospace Structures, Corp., Diamond Pet Foods, Dorfman Pacific Co. Inc., Scientific Specialties, The Wine Group and Weber Distribution.

Pacific Gas & Electric Company presented a special "Green Award" to LangeTwins Winery & Vineyards for its innovative green leadership through PG&E's environmental energy saving programs.

Pictured below: Phil Pennino- PG&E, Joe Lange - LangeTwins, Jan Klevan-BBQ Chair (San Joaquin Partnership) and Mike Ammann- San Joaquin Partnership.



Founding sponsors were: San Joaquin Partnership which assisted many of the companies in their expansions and locations, Pacific Gas & Electric, San Joaquin County Economic Development Association and Stockton Chamber of Commerce.

Gold sponsors were Allied Waste Services, Dorfman Pacific Co. Inc., Pacific Records Management and R & S Erection of

Stockton, Inc. Silver sponsors were: Builders Exchange of Stockton and United Way of San Joaquin. Bronze sponsors were: Arturo Vera Photography, Greater Stockton Employer Advisory Council, Manex Consulting, Premier Staffing, Proline Media, Roland Construction, San Joaquin Human Resource Association, Stockton East Water District, Sutter Gould Medical Foundation and Utility Telephone.

San Joaquin Partnership Pumps Up Online Marketing!

The San Joaquin Partnership is now online with its own Facebook page and a daily blog by its President & CEO Michael S. Ammann.

Get the latest on important San Joaquin County news stories as well as notices on marketing and outreach events by the Partnership and its Investors.

Please visit us on [Facebook](#) as well as our [Blogspot](#).

San Joaquin County MEMBER BROKER DEALS

**ACX Pacific Northwest- (40-60 jobs) - 90,000 SF
& 15 acres
Port of Stockton
Matt Cologna -Grubb & Ellis (Tenant Rep.)**

San Joaquin County Enterprise Zone

On June 22, 2008, the San Joaquin County Enterprise

Zone expanded to include parts of Lodi, Manteca, Tracy, Lathrop and an increased area in Stockton to total more than 650 square miles.

The County Enterprise Zone provides five categories of tax savings for businesses located within zone boundaries:

1. Hiring Tax Credit - up to \$37,400± per eligible employee over a five year period.
2. Sales and Use Tax Credit on qualified machinery.
3. Business Expense Deduction - up to \$20,000 per year on tangible personal property.
4. Net Operating Loss Carryover - up to 100% carryover to future years. (Suspended 2010-2012)
5. Net interest deduction for lenders - which may result in 3-4% increase in return on investment.

How can this help your business?

Visit www.sjcez.org for more information or contact your EZ Specialists: Connie Rill and Ed Wanket at 209-468-3615.

Qualifying businesses may capture tax credits from June 22, 2008!

Claim your dollars - call today!



* The Enterprise Zone benefits are currently under legislative review.