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November 11, 2009

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newsletter!

2009

Project Wins:

14

Square Footage 2,245,212
Jobs 1,013New/ 226Retained

Companies:

- Whirlpool
- O'Reilly AutoParts
- Electric Vehicles Int'l USA
- DRYCO Construction
- Advanced H2O
- Wire Mesh Corporation
- French Oils, LLC
- JM Eagle
- Gordon Trucking
- Trincherro Family Estates
- General Mills/United Facilities
- ACE Train Maintenance Facility
- Data Center
- Onsite Electronics Recycling

November

11 - Business Briefing
7:30-8:30 AM

19 - Board of
Directors CA Green
Initiatives workshop

Governor Attends Electric Vehicles Grand Opening

EVI lavishes praise on San Joaquin Partnership

Electric Vehicles International (EVI) opened its doors November 4th welcoming state, regional and local dignitaries, including Governor Arnold Schwarzenegger, who toured the facility, saying these are the kind of things that "get me excited."

"I get excited when it has to do with green industry or creating jobs and this company does both," said the Governor.

EVI announced plans to produce all-electric trucks and delivery vans, a two seat electric car as well as plug in hybrid car conversions at its new 50,000 square foot Stockton facility.



(L-R Steve Riley, EVI; Mike Locke, San Joaquin Partnership; James Boyd, CA Energy Comm.; Ricky Hanna, EVI; Stockton Mayor Ann Johnston; Gov. Schwarzenegger; Doug Hoeffner, Sec. of CA Dept. of Human Resources; Stockton Councilmember Kathy Miller; Stockton Councilmember Elbert Holman)

EVI President Ricky Hanna, during his introduction, praised

8:00-10:00 AM

26 & 27

Happy Thanksgiving!
Offices of the San Joaquin Partnership will be closed

December

2 - Annual Holiday Reception 5:00 - 7:30 PM Stockton Golf & Country Club

3 - Community Coordination Committee 10:00-11:30 AM

9 - Business Briefing 7:30 - 8:30 AM

17 - Board of Directors Meeting 8:00 - 9:30 AM

24 & 25 - Christmas Eve & Christmas Day
Offices of the San Joaquin Partnership will be closed

San Joaquin Partnership Intern Honored by County Supervisors

Stacey Vang, a client of the SJC WorkNet Summer Youth Employment and Training program, was recognized by the San Joaquin County Board of Supervisors Tuesday for her excellent performance as an Outstanding Participant.

the San Joaquin Partnership for its "can do" attitude and approach. He explained that they came to Stockton in April and wanted to be in operation in six months.

"Let me share a few examples of people going above and beyond, that really has resonated with me personally," said Hanna. "I left the San Joaquin Partnership office after my first meeting with Mike Locke, and his office called me before I got back to my hotel! They had just made an appointment for me 15 minutes after I left their building!!! I thought to myself 'wow these guys mean business'."

Hanna said that each fully electric vehicle EVI deploys reduces greenhouse gas emissions by about 75% per mile compared to a conventional dirty diesel truck.

He also made several announcements:

- Strategic partnership with Freightliner Custom Chassis Corporation
- Regional Assembly and Sales agreement worth \$1.5M with CT&T Korea for their City Cars, which offers California cost-effective, safe, zero emissions vehicles and creates green jobs in California.
- An alliance with Valence Technologies strengthened by an exclusivity agreement. This deal secures the supply of their safe, reliable, and Energy Dense Lithium Phosphate Batteries.
- Strategical Partnership with TICO which manufactures Superior Port and Terminal Transportation.
- The City of Stockton Police Force, who are about to integrate EVI's Fully Electric Parking Enforcement vehicles into their fleet. (pictured below)



Hanna said "We chose Stockton because of the state and city's desire to create good jobs, the excellent workforce, the exceptional infrastructure, and the competitive incentives offered by the San Joaquin Enterprise Zone." (see related article)

EVI will be relocating its assembly plant from Mexico to Stockton by the end of the year and this will add 50 new jobs to the local economy. EVI officials say as production expands, employment numbers will ramp up to about 150 people by mid-2010.

For more information please visit [Electronic Vehicles](#)



Vang has interned at the Partnership since June 8th and has been an asset in completing several research projects.

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- Demographics
- Enterprise Zone
- Human Resources

[International](#) .

New Investor Stockton Port Properties

Stockton Port Properties is represented by its CEO, Dr. J. Patrick Kennedy. Dr. Kennedy is also the founder of OSIsoft, LLC, a privately held company headquartered in San Leandro, CA with operations around the world. [OSIsoft](#) delivers the PI System, the industry standard in enterprise infrastructure, for management of time series data and events.

Port Stockton Properties has three proposed Stockton developments, two of which are at the Port of Stockton.

One is a 40-acre mixed use commercial truck stop with related infrastructure to support the highway haulers that find it necessary to park along side streets for rest stops. The other is an 800-acre industrial park, serving light and heavy industrial as well as "flex" industrial: business and office space.



The company says this industrial park will be "one of the greenest in the US" and they will be applying for platinum LEED certification.

The other proposed Stockton project is downtown "Block Five" adjacent to the new San Joaquin County Administration building. The proposed development includes class "A" office, loft housing and a 600-stall parking structure.

Commuter Connection Helps Employers Prepare for Air District Trip Reduction Rule

Contributed by Yvette Davis, SJCOG



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Transportation

Quality of Life

San Joaquin County Seismic

Lee & Associates Hosts Open House at New Office Suites

The Meridian Professional Center in north Stockton celebrated its grand opening October 28th.



The 44,000 sf center features suites available from 1,580 R.S.F.

In an effort to reduce traffic congestion and improve air quality, the San Joaquin Council of Governments' (SJCOC) Commute Connection program is a free service available to commuters. Commute Connection is a one-stop service for commuters to obtain information on carpooling, vanpooling, transit, walking and bicycling to work. Services include a ridematching service, vanpool subsidies, carpool promotions, Guaranteed Ride Home program and trip planning. Commute Connection representatives work directly with employers to provide information to employees through presentations, site exhibits and health/benefit fairs. Take advantage of this great program that not only benefits employees, but also your business.

The San Joaquin Valley Air Pollution Control District is aiming to reduce vehicle miles traveled in the San Joaquin Valley and is in the process of developing Employer Trip Reduction Rule 9410. This proposed Rule will require employers of 100 or more employees to implement a trip reduction program. The air district is currently conducting public workshops and gathering public comments with plans to present a proposed rule to the district's board in December 2009. SJCOC encourages employers to review the rule and be informed about the potential effects on your business. To obtain the proposed rule and other pertinent information, please visit the air district website [San Joaquin Valley Air Pollution Control District](http://www.sjvair.org)

For more information on Commute Connection or Employer Trip Reduction Rule 9410, please contact Yvette Davis or call 468-3913 or email davis@sjcog.org.



San Joaquin County Enterprise Zone

On June 22, 2008, the San Joaquin County Enterprise Zone expanded to include parts of Lodi, Manteca, Tracy, Lathrop and an increased area in Stockton to total more than 650 square miles.

The County Enterprise Zone provides five categories of tax savings for businesses located within zone boundaries:

1. Hiring Tax Credit
2. Sales and Use Tax Credit on qualified machinery purchases used in production
3. Business Expense Deduction - up to \$20,000 per year

on tangible personal property

4. Net Operating Loss Carryover - up to 100% carryover to future years
5. Net interest deduction for lenders - which may result in 3-4% increase in return on investment.

How can this help your business? When you hire qualifying employees, tax credits can total \$37,400 per employee over five years. Visit [San Joaquin County Enterprise Zone](#) for more information.

EZ Specialists Connie Rill and Ed Wanket are available to provide Enterprise Zone assistance by calling 209-468-3615.

Final state approval was recently received allowing qualifying businesses to capture tax credits from June 22, 2008!

Do not leave dollars on the table- call today!

