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August 12, 2009



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2009

Project Wins:

6

Square Footage 304,894
Jobs 346New/ 102 retained

August

13 - Business Briefing
7:30 - 8:30 AM

27 - Board of
Directors Meeting
8:00 - 9:30 AM

September

3 - Community
Coordination Committee
meeting
8:30 AM

7 - Labor Day Holiday -
Offices of the San Joaquin
Partnership will be closed

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**Trinchero Family Estates Celebrates First Harvest
at Expanded Lodi Facility**

Trinchero Family Estates is celebrating the first crush and harvest at its West Side Winemaking Facility in Lodi, Calif. The first phase of construction was completed in the beginning of 2009 and the facility is advancing the art of winemaking through automation, sustainability and efficiency.

The winemaking facility was built from the ground up with sustainability and innovation at the forefront of the design. The site of the new winemaking facility was selected based on its close proximity to many of Trinchero Family Estates' Lodi and Delta region vineyards, thus reducing freight and fuel impacts of transporting grapes. The winemaking facility features highly-automated equipment and processes the grapes with minimum environmental impact. The facility was also designed to be gentle on the grapes by reducing the number of transitions the grapes experience during the winemaking process.

The new facility features a \$5.3 million photovoltaic (PV) solar energy system, which helps power the winery as well as the irrigation pumps at its Clements vineyard. The PV solar system at the Clements vineyard is designed to offset 100 percent of the facility's electric bill for two pump meters used to move water in and out of an irrigation pond. Combined, the PV arrays at the two sites will generate approximately 1.1 million kilowatt-hours of electricity-enough to meet the annual needs of approximately 2,034 California homes.

"When we launched the construction of the Lodi facility,

10 - Business Briefing
7:30 - 8:30 AM

16 - Industrial BBQ
Stockton Hilton 5:30

24 - Board of
Directors Meeting
8:00 - 9:30 AM

September Surtec Golf Tourney to Benefit Needy Families

Surtec, Inc. in Tracy is preparing for its 13th Annual Golf Classic on Saturday, September 19 at the Sunol Valley Golf Club, 6900 Mission road in Sunol. All proceeds go to the Surtec Adopt-A-Family Charity. In 2008 this charity provided food and gifts to 320 needy families with more than 900 children over the Christmas holiday. And it was expanded to provide a comprehensive food basket to more than 300 families during Thanksgiving. Surtec president and Adopt-A-Family founder Bill Fields says the 2009 goals are to be able to reach out a little more to provide both Thanksgiving and Christmas baskets. He says because of the economy even more families are in need of help.

Please contact Bill Fields at Surtec for

sustainability and environmental conservation were the focal points of the design," said Bob Torres, Principal and Senior Vice President of Operations. "We strive to be environmental and industry pioneers, aiming to set industry standards in sustainable farming, waste reduction, water conservation, recycling and energy efficiency. We hope that other industry leaders can see the short and long term benefits of these systems and incorporate green initiatives into their winemaking practices as well."



Trincherro Family Estates is wholly owned and operated by the Trincherro family, Napa Valley vintners since 1948. The company produces more than 23 brands of wine including Sutter Home, Trincherro Napa Valley, Napa Cellars, Terra d'Oro, Montevina, Trinity Oaks, Folie à Deux, Ménage à Trois, and the number one alcohol-removed wine, Fre. The company also imports Angove Vineyards and Little Boomey wines of Australia, and market and sell the Three Thieves and Joel Gott brands.

[Trincherro Family Estates](#)

City of Stockton - Climate Action Committee Update

The City of Stockton, on November 4, 2008, entered into a Settlement Agreement with the California Attorney General and the Sierra Club to resolve an actual and threatened litigation. The Settlement Agreement outlined specific actions to reduce carbon generation consistent with the carbon reduction program called for in AB32, The California Global warming solutions Act of 2006.

The Settlement Agreement provided for an Advisory Committee to assist in the development and recommendations for specific action steps and ordinances to the City Council.

The Advisory Committee, as appointed by the Mayor, is as follows:

Trevor Atkinson-Campaign for Common Ground
Augie Beltran-Carpenters Union, Local #25
Rick Goucher-CB Richard Ellis
Kevin Huber-The Grupe Company
Michael Locke-San Joaquin Partnership-Chair
David Nelson-A.G. Spanos Companies
Carol Ornellas-Vision Home Builders-Vice Chair
Jose Rodriguez-El Concilio
Dale Stocking-Sierra Club

The Community Development Department, Michael Niblock-Director, is responsible for staff support and plan development.

There are various task elements that are designed to

more information on sponsorships, donations or to register for the Tournament. 209-820-3700

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Enterprise Zone - don't leave \$ on the table!

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Quality of Life
San Joaquin County Seismic

respond to the settlement consistent with the objective AB32.

Actions to date include the following:

- 1) The adoption of an interim goal for carbon emission reduction of 28.7% by 2020 to achieve consistency with the requirements of AB32.
- 2) Transit Gap Study has been initiated by the San Joaquin Regional Transit District to address both existing and future transit requirements to achieve reductions in passenger vehicle travel and carbon emission reduction.
- 3) The appointment of sub-committee to work with staff in the development of a Green Building Ordinance to address LEED Certification or equivalent ie. Build It Green. The sub-committee is composed of:

Michael Locke

Carol Ornellas

David Nelson

Trevor Atkinson

Augie Beltran

As these efforts progress, additional tasks will be initiated to achieve the elements of the Settlement Agreement.

San Joaquin County Manufacturing Summit

The 2nd Annual San Joaquin County Manufacturing Summit was held on July 14, 2009 at the Robert J. Cabral Agricultural Center in Stockton. The San Joaquin Partnership and the Corporation for Manufacturing Excellence (MANEX) hosted the event, which was sponsored by Moss Adams, LLP and Pacific Gas & Electric Company.

More than 36 companies and 45 business people attended to learn about topics that affect industry. The Summit was complimentary for manufacturers, distribution companies and suppliers.

Presentations included:

What is "Lean & Green" & Why is it so Profitable?

Presented by MANEX

Critical Updates on Greenhouse Gas Initiatives

Presented by the San Joaquin Partnership

Stimulus Legislation - Financing Programs for Manufacturers

Presented by Growth Capital Associates, Inc.

Stimulus Tax Credits - What it Means to You

Presented by Moss Adams, LLP

When going Green, Take Advantage of PG&E Incentives
Presented by Pacific Gas & Electric Company

San Joaquin County Enterprise Zone

On June 22, 2008, the San Joaquin County Enterprise Zone expanded to include parts of Lodi, Manteca, Tracy, Lathrop and an increased Stockton area.

The County Enterprise Zone provides five categories of tax savings for businesses located within zone boundaries:

1. Hiring Tax Credit
2. Sales and Use Tax Credit on qualified machinery purchases used in production
3. Business Expense Deduction - up to \$20,000 per year on tangible personal property
4. Net Operating Loss Carryover - up to 100% carryover to future years
5. Net interest deduction for lenders - which may result in 3-4% increase in return on investment.

How can this help your business? When you hire qualifying employees, tax credits can total \$37,400 per employee over five years. Visit [San Joaquin County Enterprise Zone](#) for more information.

EZ Specialists Connie Rill and Ed Wanket are available to provide Enterprise Zone assistance by calling 209-468-3615.

Do not leave dollars on the table- call today!

